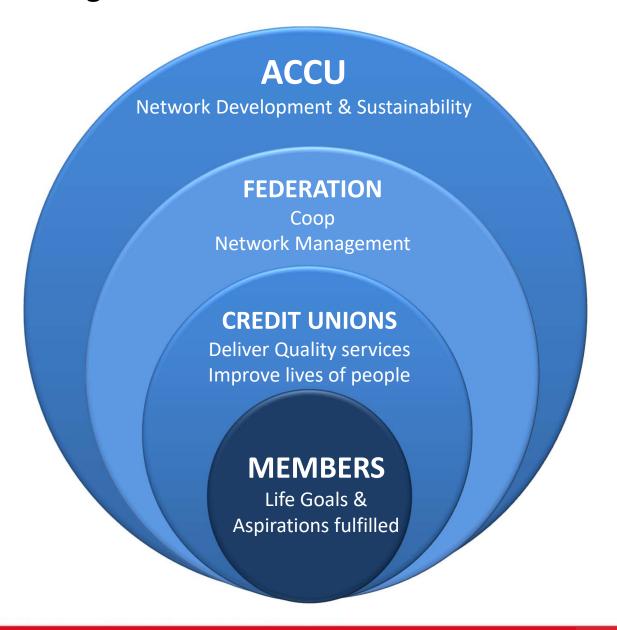
# Standardization of Policies and Products to Guarantee the Delivery of Quality Services to Members



#### **Vision: Integrated & Sustainable Credit Union Networks**





## Integrated network governance Integration challenges

Criteria	Cycle of Evolution
1. Sharing resources (pooling)	Simple – solidarity put in action
2. Standardization of operations	Compromises is important
3. Contractual solidarity	Form something new
4. Governance and self-discipline	Maturity

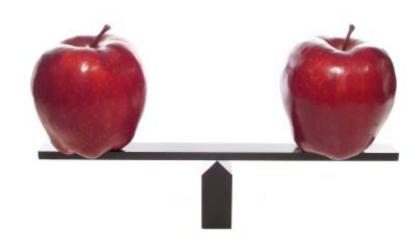
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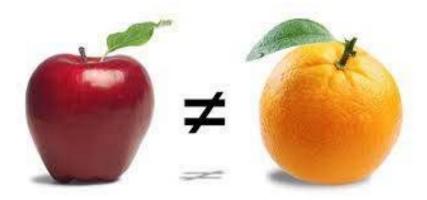


## **Consistency or Harmony**

Apple to Apple



Apple to Orange





Standards protect consumers' (members) fundamental right to safety, the right to be informed and the right to choose.



Uphold the development and implementation of technologies that influence and transform the way we live, work and communicate with our members.



#### Why Standards are Important?

Upholds the public image – gain public recognition

"global knowledge, local resources"







## Institutional Image building – together, we are strong















#### **Standardization**

Federations prescribing the minimum policies to ensure credit unions adherence to principles and values.





### Standardization of operations

- Operating systems: accounting, information technology, control, MIS
- Policies and standards: credit, finance
- Products: rates, term, collateral, fees
- Institutional image: logo, advertising, representation



#### **Standardization of Products & Services**

To ensure credit union products & services are creating wealth for members instead of promoting further indebtedness.







## ssues Debate Resolve ACT





## Thank you very much.



